



Bunker Trader

ProCareer Ltd. is recruiting on behalf of its client - an international bunker trader and physical supplier of marine fuel. With over 20 years of presence in the shipping and energy sectors, the company has built a strong reputation through long-term partnerships, commercial expertise, and a pragmatic approach to business.

We are currently looking for an experienced back-to-back **Bunker Trader** to join our team in **Athens, Greece**. This role is ideal for a commercially driven professional who enjoys building long-term customer relationships, developing new business, and working in a dynamic international trading environment.

What you will be doing:

- Leverage your existing customer network while building new relationships and expanding the company's business globally
- Identify and pursue new business opportunities in international bunker markets
- Manage the full trading cycle, from receiving enquiries to final payment collection
- Negotiate competitive bunker deals while ensuring value for both customers and the company
- Monitor market developments, pricing trends, and industry regulations
- Maintain a strong understanding of global bunker markets, suppliers, ports, shipowners, charterers, and market dynamics
- Work closely with colleagues across different offices to deliver high-quality customer service
- Represent the company professionally and contribute to the continued growth of the business

What drives success in this role:

- Minimum 2 years of experience in bunker trading
- Fluent Greek and English, both written and spoken
- Proven track record in business development and customer relationship management
- Strong commercial mindset and negotiation skills
- Established customer portfolio and strong industry network, particularly within the European market
- Ability to work independently while contributing to a collaborative team environment
- Comfortable working in a fast-paced, target-driven business
- University degree in Business, Shipping, or another relevant field is an advantage

What we offer:

- Permanent role within a well-established international bunkering company
- Opportunity to work with an experienced international trading team
- Entrepreneurial environment with direct communication and minimal hierarchy
- Competitive remuneration linked to performance
- Opportunities for professional growth and business development
- Comfortable, modern office located in Piraeus, at the heart of the Greek shipping industry

To apply:

Interested in this opportunity? Apply [HERE](#)

If you have any questions about the role, please contact Nelja Kornfeld at nelja@procareerglobal.com.

Applications will be reviewed on a rolling basis. The position will be closed once a suitable candidate is found.

